

Presented by Hae-won Jeon



# PRODUCT LAUNCH PLAN

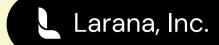
One Bottle Endless Impact Sware, Bottle

## AGENDA



- Overview
- Launch Timeline
- Market Research
- Product Overview
  - Pricing Strategy
  - Budget Overview
  - Budget Details
  - Conclusion

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## **OVERVIEW**

Smart reusable water bottle designed to help people stay hydrated while reducing plastic waste. Our launch plan outlines how we will bring this innovative, eco-friendly product to market in a clear and impactful way

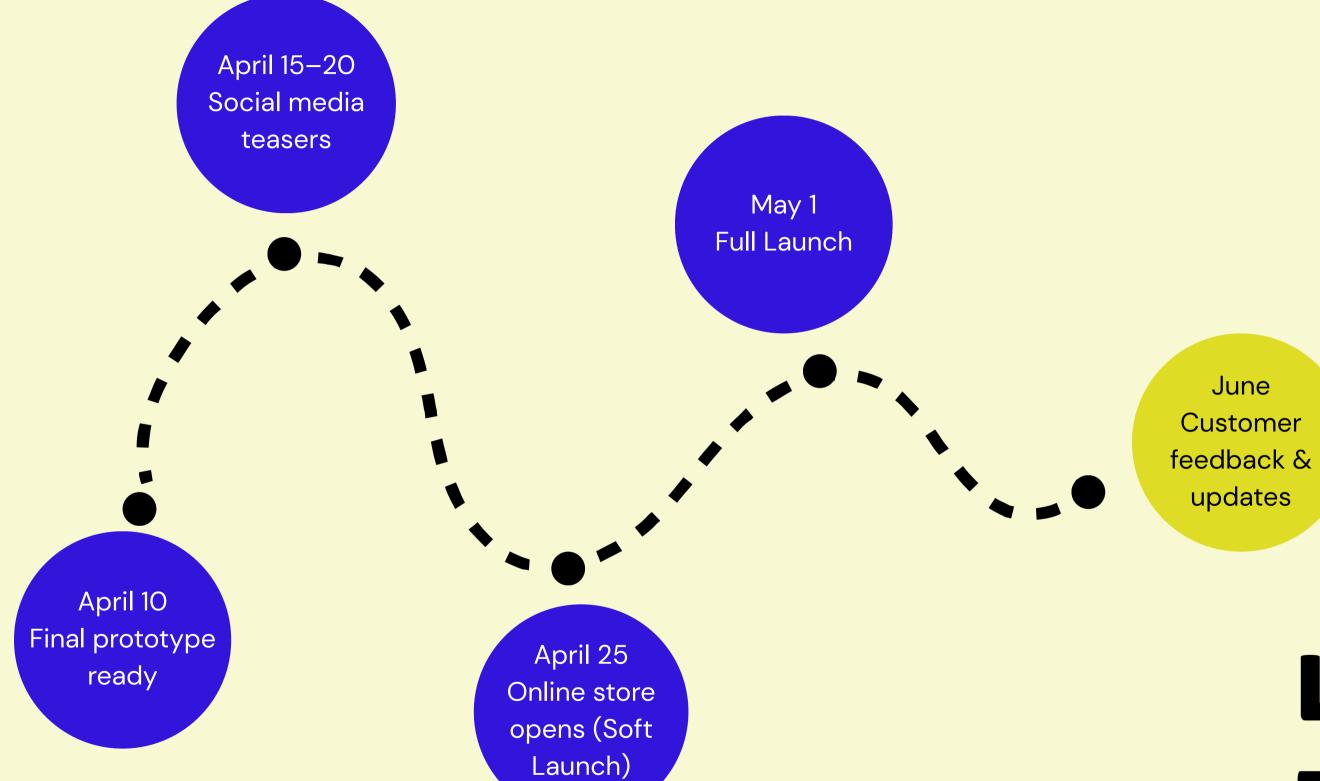
Smart Reusable Water Bottle



we just want to help people drink more water, waste less plastic, and feel good doing it.



Smart Reusable Water Bottle



# LAUNCH TIMELINE

## MARKET RESEARCH









**STUDENTS** 

**OFFICE WORKERS** 

**FITNESS LOVERS** 

Why They'll Love FreshBottle



Eco-friendly & stylish



Tracks water intake



Keeps drinks hot/cold

and all and a solution of the solution of the

smart Reusable Water Bottle

# **PRODUCT OVERVIEW**

**PRODUCT FRESHBOTTLE** 





#### **SMART HYDRATION REMINDER**

Sends gentle alerts to help you stay consistently hydrated throughout the day.



#### **TEMPERATURE DISPLAY**

Built-in screen shows the realtime temperature of your drink hot, warm, or cold



#### LEAK-PROOF & BPA-FREE

Made from safe, eco-friendly materials with a secure design that prevents spills.





### PRICING STRATEGY

**RETAIL PRICE** 

\$25

per FreshBottle

Standard price offering full value with smart features and eco design **LAUNCH OFFER** 

\$20

first 100 customers

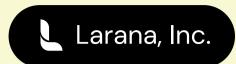
Early bird discount to generate excitement and quick adoption

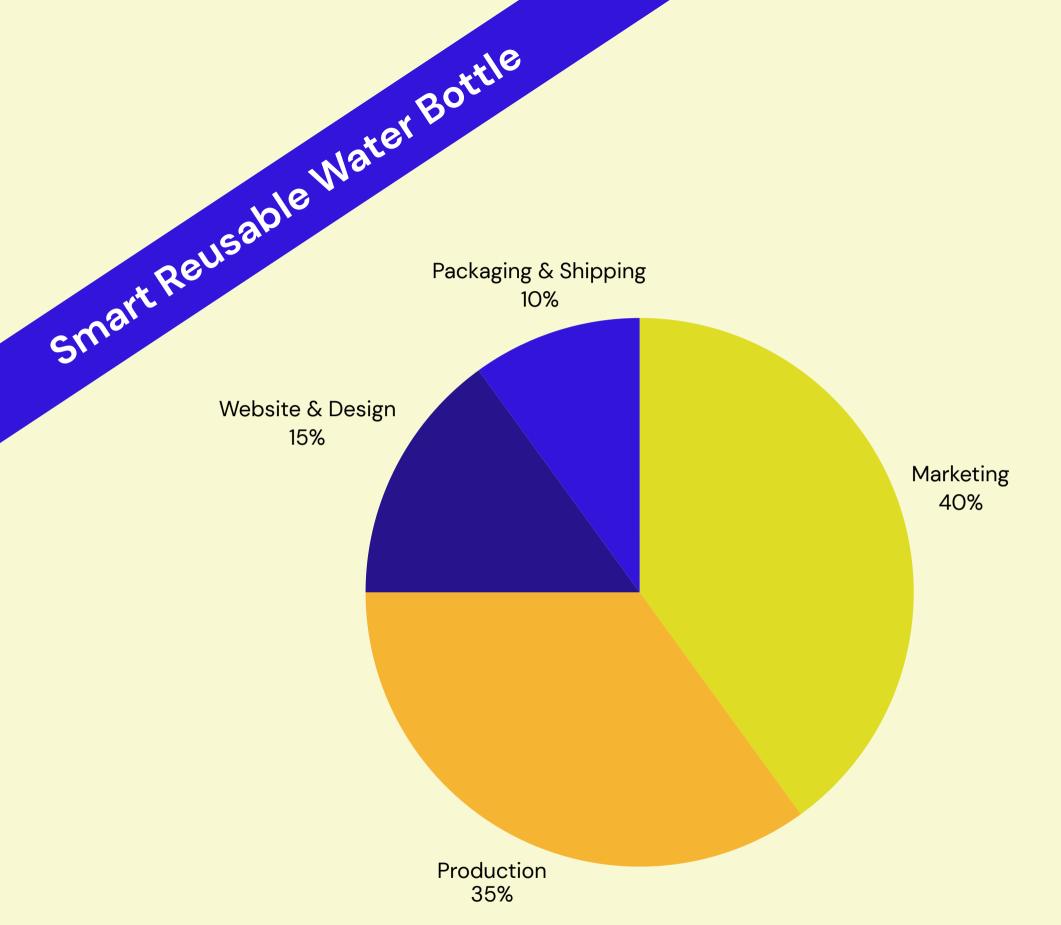
**BUNDLE DEAL** 

\$45

2 bottles + free straw

Ideal for sharing encourages larger purchases while promoting sustainability





# BUDGET OVERVIEW

\$10

**Total Budget** 

To ensure a smooth and impactful product launch, we have allocated our total budget of \$10,000 across four key areas



Bottle Ware Bottle Ware Bottle

Larana, Inc.

## CONCLUSION

It's a simple, smart, and eco-friendly water bottle designed for everyday use. The product offers clear benefits it helps people stay hydrated, reduces plastic waste, and fits into any lifestyle.

With an affordable price and modern design, Fresh Bottle is perfect for young, active, and eco-conscious users.